810
Invoice

Direct Ship/Drop Ship Purchase Order, Item and Freight Reference Information for 810 Formatting With Sample Printed Orders and Documentation

Please note important information located on page 1 regarding 810 Invoices for Freightliner Truck Plants and PDC's.

FREIGHTLINER® CORPORATION
A DaimlerChrysler Company

Direct Ship/Drop Ship Reference Info - 810 Invoice

Direct Ship/Drop Ship Reference Info - 810 Invoice

Transaction: **810** *Page*: **1**
Description: **Invoice**

Important 810 Information regarding Freightliner Truck Plants/Customer Support Parts Distribution Centers

Please note that all information in this documentation relates to the Freightliner Customer Support Division (Aftermarket) for Direct Ship/Drop Ship Invoices only. Any changes made to your invoice mapping must be made to these specific ship-to locations ONLY. This **DOES NOT** include invoices for product shipped to any of the Freightliner Truck Plants, or the following Customer Support Parts Distribution Centers, ship-to locations:

PDC	LOCATION	PDC CODE	ACCT CODE
Memphis	Memphis, TN	02A	002
Chicago	Wood Dale Illinois	07A	007
Memphis Annex	Memphis, TN	19A	019
Atlanta	Norcross, Georgia	20A	020
Bridgeport	Bridgeport New Jersey	24A	024
Reno	Reno, Nevada	43A	043
Toronto	Mississauga, Ontario	27A	027
Calgary	Calgary, Alberta	52A	052

Unless you are contacted by the Freightliner Accounting Department regarding your Invoices for either the Freightliner Truck Plants or Freightliner PDCs, do not make **ANY** changes to your current mapping for these ship-to locations.

If you have any questions regarding any of the 810 requirements, please contact either:

Freightliner Accouting EDI Contact:
Jody Childers Phone: 503/735-8776 E-Mail: JodyChilders@Freightliner.com

Freightliner Customer Support EDI Contact:
Sherri Marx Phone: 503/735-8129 E-Mail: SherriMarx@Freightliner.com

Direct Ship/Drop Ship Reference Info - 810 Invoice

Contents/ Organization

An EDI 810 transmission (ISA through IEA segment) can consist of multiple transaction sets, one transaction set (ST through SE segment) per invoice number.

Each transaction set has a specific sequence for the data segments. Transaction sets are divided into the following areas:

1) Heading Area: Segments appearing here refer to the entire transaction set.

2) Detail Area: These segments are for detail information only and override any similar specification in the heading area.

3) Summary Area: Segments in this area contain control totals only, or actions performed on these totals.

The "Max Usage" column refers to the maximum number of times a segment is permitted to appear, in succession, at that specific location within the transaction.

Implementation Procedure

The EDI 810 transaction is requested by Freightliner's Corporate Accounts Payable Department. The Accounting EDI Coordinator will test and implement the 810 transaction and will ensure that transmitted data is complete and that the reference numbers provided (SID) match to the shipment information (856 transaction if implemented) provided by the supplier.

For the transmission of miscellaneous charges or allowances, it is recommended that you contact the Accounting EDI Coordinator to discuss the use of appropriate codes within the ITA segment. **Freightliner may require an NTE segment (not shown in this documentation) on direct ship invoicing.** The Accounting EDI Coordinator will notify suppliers when this segment is required.

Transaction Frequency

Suppliers should generate and transmit an 810 transaction to Freightliner as soon as a shipment of material has been placed in transit.

Freightliner Accounting receives data from GEIS daily (M-F) at 4:00 A.M. (Pacific Time).

Direct Ship/Drop Ship Reference Info - 810 Invoice

SEGMENT: REF—Reference Numbers

LEVEL: Header

LOOP: None

MAX USAGE: 12

PURPOSE: To transmit identifying numbers associated with the named party.

COMMENTS: At least one REF02 or REF03 must be present.

EXAMPLE: REF*ON*FGNFD.

Example Value	Element				Comments
	ID	Number	Length Min/Max	Name	
REF				Segment Numbers	Reference numbers.
SI	REF01	128	2/2	Reference Number Qualifier	Multiple Codes: IN = Invoice Number. PK = Packing List Number. BM = Bill of Lading Number. SI = SID Number (Preferred) ON = Dealer Code for Direct Ship. ZZ = Dealer PO for Direct Ship.
70001	REF02	127	1/30	Reference Number	
	REF03	352	1/80	Description	Not Used

```
IT108 Qualifier and IT109
Purchase Order Number are
also required.

See Page 4 IT1 Segment
```

```
Both of these segments are required
for Direct Ship & Drop Ship Invoices
```

Please Note: The REF*ON and REF*ZZ segments are required ONLY for the Dealer Direct Ship Programs and the Drop Ship (a.k.a. Emergency Truck Down) invoices only.

Direct Ship/Drop Ship Reference Info - 810 Invoice

SEGMENT: N1 -Name

LEVEL: Header

LOOP: N1

MAX USAGE: 1

PURPOSE: To identify the Freightliner Ship-to location.

COMMENTS:

EXAMPLE: N1*ST**92*FGNFD.

Example Value	**Element**				**Comments**
	ID	**Number**	**Length Min/Max**	**Name**	
N1				Segment ID	Name.
ST	N101	98	2/2	Entity Identifier Code	Acceptable Freightliner codes: ST = Ship-to
PORTLAND...	N102	93	1/35	Name	Required - Use either Abbreviation or Ship To Location. Reference Appendix "C" for approved locations. *
92	N103	66	2/2	ID Code Qualifier	Always = "92". 92 = indicating Buyer Assigned.
001*	N104	67	3/4	ID Code	Must contain Ship-to location **Code**. (3-5 characters.)*

* Please see Appendix C (page APX_C-001) in this manual for Freightliner Ship-to location codes.

Direct Ship/Drop Ship Reference Info - 810 Invoice

SEGMENT: IT1—Baseline Item Data

LEVEL: Detail

LOOP: IT1 (Loop may occur 200000 times.)

MAX USAGE: 1

PURPOSE: To specify the basic and most frequently used line item data for the invoice and related transactions.

COMMENTS: IT106 through IT125 provides for 10 different product/service ID's for each item. If additional information is to be shown, see AIAG Data Dictionary for format requirements.

EXAMPLE: IT1*002*100*EA*100.00**BP*23-00012-452*PO*710012*PL*002*ZZ*WIDGET.

Example Value	Element				Comments
	ID	**Number**	**Length Min/Max**	**Name**	
IT1				Segment ID	Baseline item data.
002	IT101	350	1/6	Assigned Identification	Optional. Invoice line number.
100	IT102	358	1/10	Quantity Invoiced	
EA	IT103	355	2/2	Unit of Measure Code	
100.00	IT104	212	1/14	Unit Price	
	IT105	639	2/2	Base Unit Price Code	Not Used
BP	IT106	235	2/2	Product/Service ID Qualifier	Multiple Codes: BP = Buyer's Part No. RC = Returnable Container.
23-00012-452	IT107	234	1/30	Product/Service ID	Part number.
PO	IT108	235	2/2	Product/Service ID Qualifier	PO = PO Number.
A00454	IT109	234	1/30	Product/Service ID	Purchase order no. If Warranty Credit use "WARRAN".
PL	IT110	235	2/2	Product/Service ID Qualifier	PL = Purchase Order Line Number.
002	IT111	234	1/30	Product/Service ID	Purchase order line no.
ZZ	IT112	235	2/2	Product/Service ID Qualifier	ZZ = Mutually Defined. Optional.
WIDGET	IT113	234	1/30	Product/Service ID	Line Item Description. Optional.

Direct Ship/Drop Ship Reference Info - 810 Invoice

SEGMENT:	IT1—Baseline Item Data
LEVEL:	Detail
LOOP:	IT1 (Loop may occur 200000 times.)
MAX USAGE:	1
PURPOSE:	To specify the basic and most frequently used line item data for the invoice and related transactions.
COMMENTS:	IT106 through IT125 provides for 10 different product/service ID's for each item. If additional information is to be shown, see AIAG Data Dictionary for format requirements.
EXAMPLE:	IT1*002*100*EA*100.00**BP*23-00012-452*PO*710012*PL*002*ZZ*WIDGET.

Where IT106 = BP, IT107 must contain the EXACT part number provided to you by Freightliner Customer Support Division.

IT109 must contain the EXACT Purchase Order number. See formatting notes for Freightliner Customer Support Purchase Orders*

- Direct Ship Purchase Orders
  - NNNNNN (Beginning with either a 2 or a 7)
  - Sample: 710012
- Drop Ship Purchase Orders (a.k.a. Emergency Truck Down)
  - NNNNNN (Beginning with a 2)
  - Sample: 252105
- Informational Purposes Only:
  - Freightliner Customer Support Purchase Order
    - AAAAAANNNAA
    - PDC orders are all "Spot Buy" PO's. This number will be unique for each PO
    - Sample: ROKN H472BB

* A = Alphanumeric Character (including blank spaces), N = Numeral

Direct Ship/Drop Ship Reference Info - 810 Invoice

SEGMENT: ITA—Allowance, Charge or Service

LEVEL: Detail/Summary

LOOP: ITA

MAX USAGE: 1

PURPOSE: To specify allowances or charges.

COMMENTS: If ITA02 is present, then at least one of ITA03 or ITA13 is required.

If ITA01 = A (Allowance) or C (Charge) then at least one of ITA06, ITA07 or ITA08 must be present.

If ITA08 is present, then ITA09 is required.

If ITA10 is present, then ITA11 is required.

EXAMPLE: ITA*C*AI*N0020*06***10000***2*EA.

Example Value	Element				Comments
	ID	Number	Length Min/Max	Name	
ITA				Segment ID	Other allowance indicator.
C	ITA01	248	1/1	Allowance/Charge Identifier	Multiple Codes: A = Allowance. C = Charge.
AI	ITA02	559	2/2	Agency Qualifier Code	AI = Automotive Industry Action Group.
N0020	ITA03	560	2/10	Special Services Code	Multiple Codes: PL = Palletizing. HC = Restocking. N0020 = Non-Returnable Containers. DL = Delivery. ZZ = Mutually Defined. EG = Branding Charges.
06	ITA04	331	2/2	Method of Handling Code	06 = Charge to be paid by customer.
10000	ITA07	360	1/9	Allowance/Charge Total Amount	Optional.
2	ITA10	339	1/10	Allowance/Charge Quantity	Optional.
EA	ITA11	355	2/2	Unit of Measure Code	Multiple Codes Our Purchasing Unit of Measure (Conditional). Reference Appendix E

Direct Ship/Drop Ship Reference Info - 810 Invoice

SEGMENT: CTT—Transaction Totals

LEVEL: Summary

LOOP: None

MAX USAGE: 1

PURPOSE: To transmit a hash total for a specific element in the transaction set.

COMMENTS: If CTT03 is present, then CTT04 is required.

If CTT05 is present, then CTT06 is required.

EXAMPLE: CTT*10.

Example Value	Element				Comments
	ID	Number	Length Min/Max	Name	
CTT				Segment ID	Transaction totals.
10	CTT01	354	1/6	Number of Line Items	
	CTT02	347	1/10	Hash Total Code	
	CTT03	81	1/8	Weight *	Required for Freight Charges.
	CTT04	355	2/2	Unit of Measure Code	Conditional.
	CTT05	183	1/8	Volume	Not Used.
	CTT06	355	2/2	Unit of Measure Code	Not Used.
	CTT07	352	1/80	Description	Not Used.

* Weight is required if freight charges are billed.

Direct Ship/Drop Ship Reference Info - 810 Invoice

Upcoming changes to printed Purchase Orders and EDI Invoicing

Freightliner Customer Support is changing the look of the Printed Direct Ship and Drop Ship Purchase Orders in the coming weeks. This change is in conjunction with the implementation of a version 4010 810 Invoice in 2000. To improve the invoice processing of direct and drop ship orders the following changes will be implemented:

Drop Ship Purchase Order:

The Freightliner Customer Support Purchase Order Number, currently identified as the "Purchase Order Number" in the heading information, will be identified as the "Internal Order Number". The Dealer Purchase Order Number, currently identified as the "Customer Order Number", will be identified as the "PO Number". The item number currently identified as the "Freightliner Part Number" will be identified as the "Freightliner Customer Support Part Number".

EDI Note: The Internal Customer Number will map to the IT109 segment. The PO Number will map to the REF02 on the REF*ZZ segment. The customer code has not changed and is still mapped to both the N104 segment and the REF02 on the REF*ON segment.

Direct Ship Purchase Order:

The Freightliner Customer Support Purchase Order Number, currently identified as the "P.O. Number" will be identified as the "Internal Customer Number" and the Dealer Purchase Order Number, currently identified as the "Order Number", will be identified as the "PO Number".

EDI Note: The Internal Customer Number will map to the IT109 segment. The PO Number will map to the REF02 on the REF*ZZ segment. The customer code has not changed and is still mapped to both the N104 segment and the REF02 on the REF*ON segment.

Direct Ship/Drop Ship EDI 810 Invoice Documentation: When you are contacted by the EDI Coordinator to convert to the version 4010 810 Invoice, you may request an updated copy of these documents showing the relationship between the Direct Ship/Drop Ship orders and the EDI 810 Invoice.

Freightliner Accouting EDI Contact:
Jody Childers Phone: 503/735-8776 E-Mail: JodyChilders@Freightliner.com

Freightliner Customer Support EDI Contact:
Sherri Marx Phone: 503/735-8129 E-Mail: SherriMarx@Freightliner.com

EXAMPLE
810 DIRECT SHIP DOCUMENT WITH DATA INTERPRETATION

AIAG EDI Format	Interpretation
ST*810*0021.	Transaction start record.
BIG*990826*5785291.	Invoice date and P.O. number.
CUR*SE*USD.	Currency in U.S. dollars.
REF*ON*FHFMD.	Dealer Code for Direct Ship Order
REF*ZZ*TF20819.	Dealer Purchase Order Number.
REF*PK*2085234.	Packing slip number.
N1*SU*YOUR COMPANY NAME.	Supplier Name.
N3*1234 NE YOUR STREET.	Supplier Address.
N4*YOUR TOWN*OR*12345.	Supplier's City, State/Province, zip code.
N1*ST*TRUCK CENTER*92*FHFMD.	Ship-to Address/Receiving location code.
DTM*011*990826.	Ship Date.
IT1*001*60*EA*4.45000**BP*FG WF2071*PO*710030*PL*001*ZZ*WF PKG.	Quantity, unit price, buyer part number, P.O. number, PO line number, part description.
ITA*C*AI*DL*06***4978.	Delivery charge to be paid by customer.
TDS*26700.	Total invoice amount.
CAD*M***UPAC***BM*2085234.	Ship UPS air. Bill of lading number = 2085234
CTT*1.	Transaction totals, 1 line item.
SE*21*0021.	Transaction end record.

Direct Ship/Drop Ship Reference Info - 810 Invoice

EXAMPLE
810 DROP SHIP DOCUMENT WITH DATA INTERPRETATION

AIAG EDI Format	Interpretation
ST*810*000000001.	Transaction start record.
BIG*990826*5258228.	Invoice date and P.O. number.
CUR*SE*USD.	Currency in U.S. dollars.
REF*ON*F22DK.	Dealer Code for Direct Ship Order
REF*ZZ*AA08201CD77-02.	Dealer Purchase Order Number.
REF*PK*2085234.	Packing slip number.
N1*SU*YOUR COMPANY NAME.	Supplier Name.
N3*1234 NE YOUR STREET.	Supplier Address.
N4*YOUR TOWN*OR*12345.	Supplier's City, State/Province, zip code.
N1*ST*TRUCK CENTER*92*FHFMD.	Ship-to Address/Receiving location code.
DTM*011*990826.	Ship Date.
IT1**1*EA*.5**BP*AQ 2021 6 8S*PO*223753*PL*001.	Quantity, unit price, buyer part number, P.O. number, PO line number.
ITA*C*AI*DL*06***362.	Delivery charge to be paid by customer.
TDS*412.	Total invoice amount.
CAD*****UPSG**SI*0342137078.	Ship UPS air. Bill of lading number = 2085234
CTT*1.	Transaction totals, 1 line item.
SE*19*000000001.	Transaction end record.

FREIGHTLINER – CUSTOMER SUPPORT DIVISION AFTERMARKET - PART NUMBER FORMATS

There are primarily five types of **Aftermarket EDI** part numbers: "Vendor", Proprietary", "Sterling Legacy Proprietary", "MB", and "Government" parts. The Freightliner Customer Support list of parts for each supplier may include one or all types of Aftermarket part numbers.

All Part Numbers Must Be Returned To Customer Support In The Exact Same Format That We Send These Part Numbers To You. If You Have Any Questions Regarding Your Part Numbers, Please Contact:
Sherri Marx 503/735-8129 or Grant Leffler 503/735-8223

PLEASE NOTE: EACH PADDED SPACE IS DENOTED BY AN UNDERLINE (_)

VENDOR PART NUMBERS

VENDOR PART NUMBERS USUALLY BEGIN WITH A TWO OR THREE CHARACTER CODE THAT REPRESENTS THE PRODUCT LINE, A SPACE AND A COMBINATION OF UP TO SIXTEEN ALPHANUMERIC CHARACTERS AND SPACES. THESE MAY OR MAY NOT RESEMBLE THE ACTUAL VENDOR ASSIGNED PART NUMBER.

EXAMPLES: DN_ _ AAH00_0349 TDA_ADB1540_101 CHR_AX123480

PROPRIETARY PARTS FOR AFTERMARKET (THIS FORMATTING IS FOR AFTERMARKET ONLY, DOES NOT REFLECT FREIGHTLINER MANUFACTURING REQUIREMENTS)

PROPRIETARY PART NUMBERS HAVE TWO GENERAL FORMATS:

1) 2 NUMERICS, DASH, 5 NUMERICS, DASH, 3 NUMERICS.

EXAMPLE: 04-16845-001

2) AN ALPHA CHARACTER, 2 NUMERICS, DASH, 5 NUMERICS, DASH, 3 NUMERICS.

EXAMPLE: A04-10342-000

Direct Ship/Drop Ship Reference Info - 810 Invoice

Transaction: **810** *Page*: **13**
Description: **Invoice**

STERLING LEGACY PART NUMBERS

PART NUMBERS CONSIST OF ONE TO THREE ELEMENTS OF CHARACTERS; EACH ELEMENT IS SEPARATED BY A PADDED SPACE AND IS MADE UP OF ALPHA CHARACTERS, NUMERIC CHARACTERS, OR A COMBINATION OF ALPHA AND NUMERIC CHARACTERS. PLEASE SEE EXAMPLES.

EXAMPLES: E6HZ_1126_D F7HB_16006_AA E5HZ_12650_A

GOVERNMENT PART NUMBERS

PART NUMBERS BEGIN WITH GVV, A SPACE, AND A COMBINATION OF UP TO THIRTEEN ALPHANUMERIC CHARACTERS AND SPACES.

EXAMPLE: GVV_A23_09501_044

FOR EDI IMPLEMENTATION PURPOSES:

IF YOU REQUIRE A LIST OF ALL ACTIVE FREIGHTLINER CUSTOMER SUPPORT PART NUMBERS, PLEASE EITHER COMPLETE THE FOLLOWING AND RETURN TO SHERRI MARX VIA FAX [503/735-6644] OR SEND A REQUEST VIA WITH THE LISTED INFORMATION TO SherriMarx@Freightliner.com

NOTES:

FREIGHTLINER® CORPORATION
A DaimlerChrysler Company

Direct Ship/Drop Ship Reference Info - 810 Invoice

Transaction: **810** *Page*: **14**

TO: SHERRI MARX	FROM:
COMPANY:	COMPANY:
FAX NUMBER: 503/735-6644	DATE:
PHONE NUMBER: 503/735-8129	TOTAL NO. OF PAGES INCLUDING COVER: 1
RE: ACTIVE PARTS LIST REQUEST	FAX NUMBER:

SHERRI MARX
EDI COORDINATOR
CUSTOMER SUPPORT DIVISION, FREIGHTLINER CORPORATION
PHONE: 503/735-8129
FAX: 503/735-6644
E-MAIL: SherriMarx@Freightliner.com

SUPPLIER CODE(S): ____________________________________

PLEASE CIRCLE ONE FOR EACH ITEM

FORMAT REQUESTED: SPREADSHEET PAPER COPY

DELIVERY REQUESTED: E-MAIL FAX MAIL

COMPANY NAME:		
CONTACT:		
ADDRESS:		
ADDRESS:		
CITY:	STATE:	ZIPCODE:
COUNTRY:		
TELEPHONE:	FAX:	
E-MAIL :		

SAMPLE DROP SHIP PURCHASE ORDER WITH 810 ORDER REFERENCE INFORMATION

FREIGHTLINER® CORPORATION

EMERGENCY DROP-SHIP PURCHASE ORDER

PURCHASE ORDER NO.: 223484

DATE: 08/10/99
PAGE: 1

TO ENSURE PROMPT PAYMENT, PLEASE REFERENCE THE F/L PO AND CUSTOMER INFORMATION ON **ALL** INVOICES.
3RD PARTY SHIPMENTS MUST REFERENCE THE FREIGHTLINER PO NUMBER ON THE BILL OF LADING.

- F/L PO NUMBER: **223484**
- CUSTOMER CODE: **FNGFD**
- CUSTOMER ORDER #: **AA62090-01**

FREIGHT TERMS
COLLECT ______ THIRD PARTY ________ PREPAY & ADD __________

NON COMPLIANCE OF REQUESTED FREIGHT TERMS MAY RESULT IN A $75 PROCESSING FEE.

SUPP ADDR
S526
WESTPORT AXLE CORP

Dealer Code - REF01=ON REF02=FNGFD
Sample: REF***ON*****FNGFD**

Dealer Purchase Order Number - REF01=ZZ
REF02=*AA62090-01
Sample: REF***ZZ*****AA62090-01**

SHIP TO
FNGFD A
PORTLAND FREIGHTLINER, INC.
9622 N.E. Vancouver Way
PORTLAND, OR 97211

NOTES
ROUTING: EMERY NEXT DAY AIR
PLEASE SHIP ASAP
THANK YOU! CONNIE L.

Blanket Order/Forecast No.:

Total P.O./Release Value: 10.31

Freightliner Purchase Order Number - IT108=PO IT109=710009
Sample: IT1*001*1*EA*10.310*BP*F7HZ 3106 DA***PO*****223484***PL*001*ZZ*SPINDLE

Terms:

PC	Line No.	Freightliner Part Number	Quantity	U/M	Description	Unit Price
7	01 ENG	F7HZ 3106 DA F7HT 3106 DA	1	EA	SPINDLE	10.31
7		ANNA NAVAL 503-735-6048				
		END OF RELEASE				

If an annual purchase agreement is designated above, this order/release shall be subject to all terms and conditions of such annual purchase agreement.
If no annual purchase agreement is designated above, this order/release shall be subject to all terms and conditions on the face and back hereof.

Mail Invoices to: Freightliner Corp
P.O. Box 4119
Portland, OR 97208

SAMPLE DIRECT SHIP PURCHASE ORDER (TRANSMITTED) WITH 810 SEGMENT ORDER REFERENCE INFORMATION

Direct Ship Purchase Order v2000 (Transmitted)

```
ST`850`00001.
BEG`00`SA`99242007```990830``710012.
N1`ST`FMXFD    `92`FMXFD   A.
CSH`B.
TD2`Z```BWP.
PO1`01`0000001`EA`000037.080``IN`BOS 51485788 861`PD`COVER.
CTT`0001`00037.080.
SE`00009`00001.
```

Dealer Code - N101=ST N102=FMXFD
Sample: N1`**ST`FMXFD**

Dealer Purchase Order Number - BEG03=99242007
Sample: BEG`00`SA`**99242007**```990830``710012

Freightliner Purchase Order Number - BEG08=710012
Sample: BEG`00`SA`99242007```990830``**710012**

Direct Ship Purchase Order v4010 (Transmitted)

```
ST.850.000007762.
BEG.00.DS.SET27AUG99..19990827.
REF.IT.710078.
CSH.BK.
N1.ST.FFSED.92.A .
TD5.Z....BWP.
PO1.1.3.EA...BP.SET 1018688649.
PO1.2.1.EA.33.524..BP.SET 15127845.
PO1.3.3.EA.33.524..BP.SET 18775165.
CTT.3.7.
SE.11.000007762.
```

Dealer Code - N101=ST N102=FFSED
Sample: N1.**ST.FFSED**.92.A

Dealer Purchase Order Number - BEG03=SET27AUG99
Sample: BEG.00.DS.**SET27AUG99**..19990827

Freightliner Purchase Order Number - REF01=IT REF02=710078
Sample: REF.**IT.710078**

Direct Ship/Drop Ship Reference Info - 810 Invoice

Transaction: **810**
Description: **Invoice**

Page: **17**
Release Date: 05/30/97

SAMPLE DIRECT SHIP PURCHASE ORDER (FAXED) WITH 810 ORDER REFERENCE INFORMATION

Dealer Code - REF01=ON REF02=FRAMD
Sample: REF*ON*FRAMD

```
PARTS DISTRIBUTION SYSTEM - DIRECT SHIP ORDER          STATES      07/22/99      FC3DOP-1     PAGE        5
SUPPLIER: BLR                                          DEALER: FRAMD
          BELMOR MANUFACTURING                                 TRUCK COUNTRY OF IOWA, INC.
          6460 W. CORTLAND ST.                                 HIGHWAY 61 & 151 SOUTH
          CHICAGO, IL   60707                                  DUBUQUE, IA   52001
          4-1-773-622-0681
          ...................................

ORDER NO: 116562                                       BWP   PARTIAL SHIP: SHIP AVAILABLE, BACK ORDER REST
 TOTAL DOLLARS:    1,527.42              BREAK TOTAL:     20 TQ                        P.O. NUMBER: 710009
```

LINE NO	PART NUMBER SUPPLIER PART NUMBER	DESCRIPT	QUANTITY	UM	UNIT PRICE	STATUS	SHIP DATE
01	BLR 76019002	AEROSHLD	10	EA	81.090	______	_________
02	BLR 76040002	SHIELD	2	EA	81.090	______	_________
03	BLR 76106002	AEROSHLD	1	EA	124.782	______	_________
04	BLR 77001002	AEROSHLD	2	EA	41.779	______	_________
05	BLR BS1957	SCREEN	2	EA	11.142	______	_________
06	BLR BS1991	SCREEN	3	EA	11.358	______	_________

Dealer Purchase Order Number - REF01=ZZ REF02=116562
Sample: REF*ZZ*116562

Blanket Purchase Order Number - IT108=PO IT109=710009
Sample: IT1*001*10*EA*81.090*BP*BLR 769002*PO*710009*PL*001*ZZ*AEROSHLD