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Stryker is a global leader in medical technology with a high quality line of products that includes joint replacement systems, endoscopic cameras, surgical instruments, hospital beds and much, much more.

The Headache: Stryker was conducting 500,000 transactions per year with its supplier base. However, not all of its suppliers were EDI compliant. Stryker buyers were wasting valuable time managing those who were deficient. Plus, important details such as labeling requirements, shipping notifications, receipts, etc. were falling through the cracks.

The Solution: iConnect's Web-based approach to EDI brought discipline, consistency and efficiency to electronic communications between Stryker and its suppliers. iConnect enforced Stryker's business rules and ensured compliance. Moreover, iConnect began managing suppliers who are not EDI capable on behalf of Stryker.

The Results:

- Uniform and transparent two-way communication between Stryker and its suppliers.
- An 83% reduction in the cost of manual transactions.
- First-year cumulative savings of \$1.25 million.

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